

BALANCE SHEET
As at 31 December 2018

Unit: VND

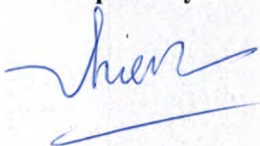
<i>ASSET</i>	Code	Description	Closing balance 31/12/18	Opening balance 01/01/18
A – SHORT-TERM ASSETS	100		182,910,271,825	165,221,613,570
I. Cash and cash equivalents	110		7,347,117,680	25,768,924,199
1. Cash	111	V.01	7,347,117,680	25,768,924,199
2. Cash equivalents	112			
II. Short-term investments	120			
1. Trading securities	121			
2. Allowances for decline in value of trading securities (*)	122			
III. Short-term receivables	130		71,661,100,073	78,662,467,790
1. Short-term trade receivables	131	V.03a	65,285,138,489	70,113,488,658
2. Short-term repayments to suppliers	132		6,750,746,627	9,286,807,103
6. Other short-term receivables	136	V.04a	1,049,896,803	686,853,875
7. Short-term allowances for doubtful debts (*)	137		(1,424,681,846)	(1,424,681,846)
8. Shortage of assets awaiting resolution	139			
IV. Inventories	140		102,857,385,082	59,895,004,804
1. Inventories	141	V.07	103,170,304,815	60,222,134,607
2. Allowances for decline in value of inventories (*)	149		(312,919,733)	(327,129,803)
V. Other current assets	150		1,044,668,990	895,216,777
1. Short-term prepaid expenses	151	V.13a	1,044,668,990	727,848,721
2. Deductible VAT	152			167,368,056
3. Taxes and other receivables from government budget	153			
5. Other current assets	155	V.14a		
B – LONG-TERM ASSETS	200		31,330,307,543	34,902,855,019
I. Long-term receivables	210		504,043,432	303,197,347
6. Other long-term receivables	216	V.04b	504,043,432	303,197,347
II. Fixed assets	220		29,540,821,351	32,830,564,626
1. Tangible fixed assets	221	V.09	25,402,969,159	28,583,912,850
- Historical costs	222		67,549,125,669	62,405,425,779
- Accumulated depreciation (*)	223		(42,146,156,510)	(33,821,512,929)
3. Intangible fixed assets	227	V.10	4,137,852,192	4,246,651,776
- Historical costs	228		5,636,455,564	5,636,455,564
- Accumulated depreciation (*)	229		(1,498,603,372)	(1,389,803,788)
III. Investment properties	230	V.12	-	
- Historical costs	231			
- Accumulated depreciation (*)	232			
IV. Long-term assets in progress	240			0
1. Long-term work in progress	241			
2. Construction in progress	242	V.08b		
V. Long-term investments	250			
3. Investments in equity of other entities	253			
4. Allowances for long-term investments (*)	254			
VI. Other long-term assets	260		1,285,442,760	1,769,093,046
1. Long-term prepaid expenses	261	V.13b	1,285,442,760	1,769,093,046
TOTAL ASSETS (270 = 100 + 200)	270		214,240,579,368	200,124,468,589

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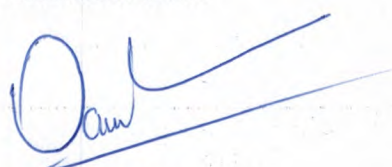
<i>SOURCES</i>	Code	Descrip tion	Closing balance 31/12/18	Opening balance 01/01/18
C - LIABILITIES	300		127,287,705,194	115,220,890,019
I. Short-term liabilities	310		127,039,145,332	114,421,227,253
1. Short-term trade payables	311	V.16a	48,577,155,871	63,965,221,424
2. Short-term prepayments from customers	312		551,364,868	443,768,769
3. Taxes and other payables to government budget	313	V.17	323,324,325	468,320,928
4. Payables to employees	314		2,462,413,690	1,913,791,497
5. Short-term accrued expenses	315	V.18a	70,321,482	43,988,830
6. Short-term intra-company payables	316			
7. Payables under schedule of construction contract	317			
8. Short-term unearned revenues	318			
9. Other short-term payments	319	V.19a	3,331,110,565	3,059,836,159
10. Short-term borrowings and finance lease liabilities	320	V.15a	70,559,206,757	42,406,734,691
11. Short-term provisions	321	V.23a		
12. Bonus and welfare fund	322		1,164,247,774	2,119,564,955
II. Long-term liabilities	330		248,559,862	799,662,766
8. Long-term borrowings and finance lease liabilities	338	V.15b	248,559,862	799,662,766
12. Long-term provisions	342	V.23b		
D - OWNER'S EQUITY	400		86,952,874,174	84,903,578,570
I. Owner's equity	410	V.25	86,952,874,174	84,903,578,570
1. Contributed capital	411		54,674,320,000	54,674,320,000
- Ordinary shares with voting rights	411a		54,674,320,000	54,674,320,000
- Preference shares	411b		-	-
2. Capital surplus	412		3,816,120,000	3,816,120,000
3. Conversion options on convertible bonds	413		-	-
4. Other capital	414		-	-
8. Development and investment funds	418		8,788,636,835	7,555,420,835
11. Undistributed profit after tax	421		19,673,797,339	18,857,717,735
- Undistributed profit after tax brought forward	421a		7,063,583,335	6,525,565,628
- Undistributed profit after tax for the current year	421b		12,610,214,004	12,332,152,107
12. Capital expenditure funds	422			
TOTAL SOURCES (440 = 300 + 400)	440		214,240,579,368	200,124,468,589

Prepared by



Ms. Nguyen Thi Dieu Hien

Chief accountant



Ms. Huynh Thi Kim Oanh

Dong Nai, January 19, 2019

General Director



Mr. Nguyen Thien Canh

INCOME STATEMENT

For the fiscal year ended 31 December 2018

Unit: VND

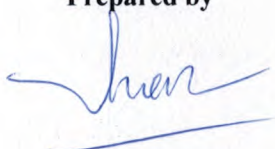
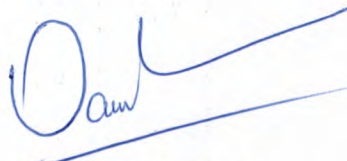
Item	Code	Note	Current year	Previous year
1. Revenues from sales and services rendered	01	VI.1	459,158,725,252	341,128,578,620
2. Revenue deductions	02	VI.2		565,051,000
3. Net revenues from sales and services rendered (10=01-02)	10		459,158,725,252	340,563,527,620
4. Costs of goods sold	11	VI.3	376,209,019,045	257,817,568,348
5. Gross revenues from sales and services rendered (20=10-11)	20		82,949,706,207	82,745,959,272
6. Financial income	21	VI.4	40,109,639	66,121,860
7. Financial expenses	22	VI.5	4,325,667,657	3,805,002,369
- In which: Interest expenses	23		3,676,812,958	3,308,343,208
8. Selling expenses	25	VI.8	46,925,578,441	46,746,374,501
9. General and administration expenses	26	VI.8	18,122,160,509	19,402,382,138
10. Net profits from operating activities {30 = 20 + (21 - 22) - (25 + 26)}	30		13,616,409,239	12,858,322,124
11. Other income	31	VI.6	646,980,963	675,454,545
12. Other expenses	32	VI.7	329,903,630	55,312,212
13. Other profits (40 = 31 - 32)	40		317,077,333	620,142,333
14. Total net profit before tax (50 = 30 + 40)	50		13,933,486,572	13,478,464,457
15. Current corporate income tax expenses	51	VI.10	1,323,272,568	1,146,312,350
16. Deferred corporate income tax expenses	52	VI.11		
17. Profits after enterprise income tax (60 = 50 - 51 - 52)	60		12,610,214,004	12,332,152,107
18. Basic earnings per share (*)	70		2,306	1,524
19. Diluted earnings per share (*)	71		2,306	1,524

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Dong Nai, January 19, 2019

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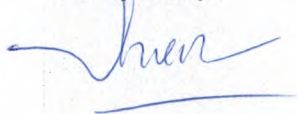
Mr. Nguyen Thien Canh

CASH FLOW STATEMENT
(Direct method)
For the fiscal year ended 31 December 2018

Unit: VND

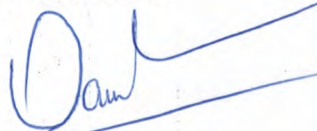
Item	Code	Note	This year	Previous year
I. Cash flows from operating activities				
1. Proceeds from sales and services rendered and other revenues	01		510,379,671,346	378,935,127,393
2. Expenditures paid to suppliers	02		(485,263,831,175)	(282,834,116,986)
3. Expenditures paid to employees	03		(30,012,826,539)	(28,122,751,995)
4. Paid interests	04		(3,650,480,306)	(3,310,401,039)
5. Paid enterprise income tax	05		(1,488,595,389)	(872,315,189)
6. Other proceeds from operating activities	06		2,552,395,402	2,731,584,320
7. Other expenditures on operating activities	07		(28,853,236,042)	(35,188,604,443)
Net cash flows from operating activities	20		(36,336,902,703)	31,338,522,061
II. Cash flows from investing activities				
1. Expenditures on purchase and construction of fixed assets and long-term assets	21		(3,565,424,300)	(7,391,430,509)
2. Proceeds from disposal or transfer of fixed assets and other long-term assets	22		232 100 000	490 000 000
3. Expenditures on loans and purchase of debt instruments from other entities	23		(3,000,000,000)	
4. Proceeds from lending or repurchase of debt instruments from other entities	24		3 000 000 000	
5. Expenditures on equity investments in other entities	25			
6. Proceeds from equity investment in other entities	26			
7. Proceeds from interests, dividends and distributed profits	27		20,416,130	35,112,514
Net cash flows from investing activities	30		(3,312,908,170)	(6,866,317,995)
III. Cash flows from financial activities				
1. Proceeds from issuance of shares and receipt of contributed capital	31			
2. Repayment of contributed capital and repurchase of stock issued	32			
3. Proceeds from borrowings	33		455,387,101,967	220,444,728,945
4. Repayment of principal	34		(427,785,732,805)	(225,376,207,846)
5. Repayment of financial principal	35			
6. Dividends and profits paid to owners	36		(6,373,364,808.00)	(6,492,815,044)
Net cash flows from financial activities	40		21,228,004,354	(11,424,293,945)
Net cash flows during the fiscal year (50 = 20+30+40)	50		(18,421,806,519)	13,047,910,121
Cash and cash equivalents at the beginning of fiscal year	60		25,768,924,199	12,721,014,078
Effect of exchange rate fluctuations	61			
Cash and cash equivalents at the end of fiscal year	70	VII.34	7,347,117,680	25,768,924,199

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Dong Nai, January 19, 2019

General Director



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